

**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL**

**Procurement of Laboratory Equipment / Instruments**

NIT No. DUHS/DP/2019/85-88 Dated 18 October, 2019 (Ref. No. DUHS/DP/2019/86)

TECHNICAL BIDS / PROPOSALS OPENED ON 05 NOVEMBER, 2019, FINANCIAL BIDS OPENED ON 20 FEBRUARY, 2020

Item #	Name of Equipment	Qty.	Name of Bidder	Model	Make	Country of Origin	Port of Shipment	Currency	Unit Price C&F	Total Price C&F	Unit Price PRS. (C&F)	Total Price PRS. (C&F)	Unit Price PRS. (DDP)	Total Price PRS. (DDP)	Grading	Recommendations/Remarks
1	Pharmacy Freezer	1	M/s. Muslim Medical Services	HYC 1378	Haier	China	China	USD	5,800.00	5,800.00	906,250.00	906,250.00	-	-	2	Higher Bid
1	Pharmacy Freezer	1	M/s. Sure Bio-Diagnostics & Pharmaceuticals	R14X-GAEV-TSC	ThermoFisher Scientific	Italy		USD	3,800.00	3,800.00	593,750.00	593,750.00	-	-	1	Recommended to purchase being the lowest evaluated responsive bid. Providing FOC: Data Logger & Stabilizer 5 KVA
2	Ultra Low Freezer	2	M/s. Digironus	Ultra Low Freezer 600	Floccitrini	Italy	Italy	Euro	12,790.00	25,580.00	2,217,530.20	4,435,060.40	-	-	3	Higher Bid
2	Ultra Low Freezer	2	M/s. Muslim Medical Services	DW-86L528	Haier	China	China	USD	7,500.00	14,000.00	1,140,625.00	2,281,250.00	-	-	1	Recommended to purchase being the lowest evaluated responsive bid. Qty. 1 unit increased for DRIBBS
2	Ultra Low Freezer	2	M/s. Sure Bio-Diagnostics & Pharmaceuticals	EDES0086FV	ThermoFisher Scientific	USA		USD	12,500.00	25,000.00	1,933,125.00	3,906,250.00	-	-	2	Higher Bid Higher Bid Providing FOC: Data Logger & Stabilizer 5 KVA
2	Ultra Low Freezer	2	M/s. Scientific Technology Corporation	UFV 700	Binder	Germany	Germany	Euro	17,990.00	35,980.00	3,119,106.20	6,238,212.40	-	-	4	Higher Bid
3	Lab Refrigerator	2	M/s. Muslim Medical Services	HYCD-282	Haier	China	China	USD	4,200.00	8,400.00	656,250.00	1,312,500.00	-	-	2	Higher Bid
3	Lab Refrigerator	2	M/s. Sure Bio-Diagnostics & Pharmaceuticals	263C-AEW-TSC	ThermoFisher Scientific	UK		USD	2,500.00	5,000.00	390,625.00	781,250.00	-	-	1	Recommended to purchase being the lowest evaluated responsive bid. Qty. 1 unit increased for DRIBBS Providing FOC: Data Logger & Stabilizer 5 KVA.
4	Semi Micro Analytical Balance	2	M/s. Kamtec International	MS 304T	Mettler-Toledo	Switzerland, China	Switzerland	USD	13,930.00	27,860.00	2,176,562.50	4,353,125.00	-	-	3	Recommended to purchase being the lowest evaluated responsive bid.

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**PROF. DR. KARIYAR DAWANI**  
 Pro Vice Chancellor  
 Dow University of Health Sciences  
 Karachi

**DR. ADIL A. SUBEDI**  
 Add'l Medical Superintendent  
 (Admin)  
 Dr. Asim K.M. Pleau Civil Hospital Karachi

**DR. SHAUKAT ALI**  
 Principal, Dow College of Biotechnology  
 Deputy Director, Dow Research Institute of  
 Biotechnology & Biomedical Sciences  
 Dow University of Health Sciences

Additional Director Finance  
 Gov. University of Health Sciences  
 Karachi

**Director**  
 Institute of Biological, Biochemical &  
 Pharmaceutical Sciences (I.B.B.P.S)  
 Dow University of Health Sciences  
 Olha Campus, Karachi

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**ITEM DROPPED FROM TENDER PROCESS**

Item #	Name of Equipment	Qty.	Name of Bidder	Model	Make	Country of Origin	Port of Shipment	Currency	Unit Price C&F	Total Price C&F	Unit Price PRS. (C&F)	Total Price PRS. (C&F)	Unit Price PRS. (DDP)	Total Price PRS. (DDP)	Grading	Recommendations/ Remarks
5	Double Beam Spectrophotometer	1														
6	Flame Photometer	1	M/s. Hospicare Systems	410	Sharwood Scientific	England		Euro	6,500.00	6,500.00	1,126,970.00	1,126,970.00	-	-	2	Higher Bid
6	Flame Photometer	1	M/s. Diagnostic Systems	PPP7	Cole Parmer (Germany, UK)	UK	Cyprus	GBP	4,255.00	4,255.00	854,148.70	854,148.70	-	-	1	Recommended to purchase being the lowest evaluated responsive bid.
7	Refrigerated Centrifuge	1	M/s. Sure Bio-Diagnostics & Pharmaceuticals	+75003614+7500361 5+75003685+750037 67+75003768+75005 710	Thermofisher Scientific	not mentioned		USD	8,362.50	8,362.50	1,306,640.63	1,306,640.63	-	-	1	Recommended to purchase being the lowest evaluated responsive bid. Providing POC: Salzburg 3 KVA
7	Refrigerated Centrifuge	1	M/s. H.A. Shah & Sons	3810 R (5811000428)	Eppendorf Germany AG	Germany	Germany	Euro	10,700.00	10,700.00	1,855,166.00	1,855,166.00	-	-	3	Higher Bid
7	Refrigerated Centrifuge	1	M/s. Diagnostic Systems	FC3816R	OHAUS	USA	Germany	USD	11,137.00	11,137.00	1,740,156.25	1,740,156.25	-	-	2	Higher Bid
7	Refrigerated Centrifuge	1	M/s. Hospicare Systems	Z446K	Hermle	Germany		Euro	11,560.00	11,560.00	2,004,272.80	2,004,272.80	-	-	4	Higher Bid
8	Ultra Pure Water Purification System	1	M/s. Hospicare Systems	Omnia Tap 6	Stalpure	Germany		Euro	4,720.00	4,720.00	818,353.60	818,353.60	-	-	1	Recommended to purchase being the lowest evaluated responsive bid.
8	Ultra Pure Water Purification System	1	M/s. Diagnostic Systems	PCI10COBPM1	Eiga Labwater	UK	UK	Euro	9,702.00	9,702.00	1,682,132.76	1,682,132.76	-	-	2	Higher Bid
8	Ultra Pure Water Purification System	1	M/s. Hooa Pharma	Ultra Clear TP TWF (W31360174)	Evonqua Water Technologies	Germany		PKR	-	-	-	-	2,700,000.00	2,700,000.00	4	Higher Bid
8	Ultra Pure Water Purification System	1	M/s. Digironics	Aquinity P31970	Membra, Pure GmbH	Germany	Germany	Euro	11,248.00	11,248.00	1,950,178.24	1,950,178.24	-	-	3	Higher Bid

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**PROF. DR. KATTAR DAWANI**  
 Pro. Vice Chancellor  
 Dow University of Health Sciences  
 Karachi

**DR. SAADUQAT ALI**  
 Director, Dow College of Biotechnology / I.C.C.  
 Deputy Director, Dow Research Institute and  
 Biotechnology & Biomedical Sciences (DRIBS)  
 Dow University of Health Sciences, Karachi

**Muhammad Ahmad**  
 Additional Director Finance  
 Dow University of Health Sciences  
 Karachi

**Director**  
 Institute of Biological, Biochemical &  
 Pharmaceutical Sciences (I.B.B.P.S.)  
 Dow University of Health Sciences  
 QJRA Campus, Karachi

**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL**

Procurement of Laboratory Equipment / Instruments

NIT No. DCHS/DP/2019/85-88 Dated 18 October, 2019 (Ref: No. DCHS/DP/2019/86)

TECHNICAL BIDS / PROPOSALS OPENED ON 05 NOVEMBER, 2019, FINANCIAL BIDS OPENED ON 20 FEBRUARY, 2020

Item #	Name of Equipment	Qty.	Name of Bidder	Model	Make	Country of Origin	Port of Shipment	Currency	Unit Price C&F	Total Price C&F	Unit Price PRS (C&F)	Total Price PRS (C&F)	Unit Price PRS (DDP)	Total Price PRS (DDP)	Grading	Recommendations/ Remarks
9	pH/TDS/Conductivity/ Temperature Meter	2	M/s. Sure Bio-Diagnostics & Pharmaceuticals	ESPC270043S	ThermoFisher Scientific	Singapore		USD	727.00	1,454.00	113,593.75	227,187.50	-	-	1	Recommended to purchase being the lowest evaluated responsive bid.
9	pH/TDS/Conductivity/ Temperature Meter	2	M/s. Kanstec International	Seven Compact Duo S213	Mettler Toledo	Switzerland, China	Switzerland	USD	4,185.00	8,370.00	653,906.25	1,307,812.50	-	-	3	Higher Bid
9	pH/TDS/Conductivity/ Temperature Meter	2	M/s. Diagnostic Systems	3540	Cole Parmer (Kenway UK)	Jerway UK	Cyprus	GBP	1,250.00	2,500.00	250,925.00	501,850.00	-	-	2	Higher Bid
10	Muffle Furnace	1	M/s. Rizvi & Company	TFT (#2000376+1001591+5000042)	J.P. Select	Spain	USA/E/E/C/Ca nada	Euro	3,878.00	3,878.00	672,367.64	672,367.64	-	-	1	Recommended to purchase being the lowest evaluated responsive bid.
10	Muffle Furnace	1	M/s. Diagnostic Systems	AAR 11/7	Carbolite UK	UK	UK	Euro	6,255.00	6,255.00	1,084,491.90	1,084,491.90	-	-	2	Higher Bid
<b>ITEM DROPPED FROM TENDER PROCESS</b>																
11	TLC Equipment	1														
<b>ITEM DROPPED FROM TENDER PROCESS</b>																
12	Laminar Air Flow (LAF) Transfer Trolley	1														
<b>ITEM DROPPED FROM TENDER PROCESS</b>																
13	Analytical Balance	1	M/s. Hospicare Systems	ATX-224	Shimadzu	Japan		PKR	-	-	-	-	195,000.00	195,000.00	1	Recommended to purchase being the lowest evaluated responsive bid.
13	Analytical Balance	1	M/s. Kanstec International	ME204T	Mettler Toledo	Switzerland, China	Switzerland	USD	3,500.00	3,500.00	546,875.00	546,875.00	-	-	2	Higher Bid
14	CLC Genomics Workbench	1	M/s. Biogenec (Pvt.) Ltd.	Cell # 832000+832001	Qiagen, Germany	Denmark	Netherlands	PKR	-	-	-	-	1,600,000.00	1,600,000.00	1	Recommended to purchase being the lowest evaluated responsive bid.
15	French Press (Cell Homogenizer)	1	M/s. Rizvi & Company	Precllys 24	Berlin Technologies	France	USA/E/E/C/Ca nada	Euro	13,758.00	13,758.00	2,385,562.04	2,385,562.04	-	-	1	Recommended to purchase being the lowest evaluated responsive bid.

**PROF. DR. FAKHAR DAWANI**  
 Pro Vice Chancellor  
 Dow University of Health Sciences  
 Karachi

**DR. SHAMMAM HBR**  
 Principal, Dow College of Biotechnology,  
 Deputy Director, Dow Research Institute  
 Biotechnology & Biomedical Sciences (DRIBS),  
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**Mubhammad Hanif**  
 Additional Director Finance  
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## COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL

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16	Microscope	4	M/s. Hospicare Systems	CX23LED	Olympus	Japan		PKR	-	-	245,000.00	-	980,000.00	2	Higher Bid	
16	Microscope	4	M/s. Global Marketing Services	Leica DM5500	Leica Microsystems	Germany	UAE	Euro	1,010.00	4,040.00	175,113.80	700,455.20	195,000.00	780,000.00	1	Recommended to purchase being the lowest evaluated responsive bid.
16	Microscope	4	M/s. Popular International (Pvt) Ltd.	14700	Bhunan	Germany	Germany	PKR	-	-	250,000.00	-	1,000,000.00	3	Higher Bid	
17	Embedding Systems	1	M/s. Global Marketing Services	Leica Histocore Arcadia H+C	Leica Microsystems	Germany	UAE	Euro	11,570.00	11,570.00	2,006,006.60	2,006,006.60	2,450,000.00	2,450,000.00	1	Recommended to purchase being the lowest evaluated responsive bid.
17	Embedding Systems	1	M/s. Diagnostic Systems	HISTOSTAR	Shandon Diagnostic Limited (Trading as Thermo Scientific / EPREDIA)	UK	UK	GBP	10,442.00	10,442.00	2,096,127.08	2,096,127.08	-	-	2	Higher Bid Ries for Electric Heated Forcep - Yellow - Zmu tip GPR 330.00
18	Rotary Microtome	2	M/s. Meering Technologies	p/m Rotary Microtome 3004 M Code # 0300410	P/m Medical AG	Germany	Germany	Euro	8,360.00	16,720.00	1,449,456.80	2,898,913.60	-	-	2	Higher Bid
18	Rotary Microtome	2	M/s. Global Marketing Services	Leica RM2125 RTS	Leica Microsystems	Germany	UAE	Euro	7,330.00	14,660.00	1,270,875.40	2,541,750.80	1,551,000.00	3,102,000.00	1	Recommended to purchase being the lowest evaluated responsive bid.

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PROF. DR. KAFAR DAWANI  
Vice Chancellor  
Dow University of Health Sciences  
Karachi



DR. SHAUKAT ALI  
Principal, Dow College of Biotechnology (DCB) /  
Deputy Director, Dow Research Institute of  
Biotechnology & Biomedical Sciences (DRIBBS)  
Dow University of Health Sciences Karachi

DR. ALI AZA ZUBEDI  
Acad. Medical Superintendent  
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Additional Director Finance  
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Director  
Institute of Biological, Biochemical &  
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Dow University of Health Sciences  
Olha Campus, Karachi

# Treasury & Capital Markets Group

## FX RATES SHEET

201/2019

DATE: Tuesday, 29 October 2019

Indicative FBP Rates							
Currency	SIGHT / 15 Days	1M	2M	3M	4M	5M	6M
USD	154.88	154.00	152.28	150.52	148.73	146.92	145.10
EUR	171.85	170.87	168.95	166.97	164.96	162.92	160.85
GBP	198.96	197.82	195.61	193.33	191.02	188.68	186.32

Conversion Rates for Frozen FCY Deposits				
Settlement Date	USD	GBP	EUR	JPY
Thursday, 31 October 2019	155.8268	199.9725	172.8119	1.4335

Ready Transaction Rates			
Currency	Symbol	TT Selling	TT Buying
US DOLLAR	USD	156.25	155.75
EURO	EUR	173.38	172.82
JAPANESE YEN	JPY	14339	14292
BRITISH POUND	GBP	200.74	200.07
SWISS FRANC	CHF	157.10	156.58
CANADIAN DOLLAR	CAD	119.66	119.27
AUSTRALIAN DOLLAR	AUD	107.00	106.65
SWEDISH KRONA	SEK	16.25	16.02
NORWEGIAN KRONA	NOK	16.92	16.86
DANISH KRONA	DKK	23.21	23.13
NEWZEALAND DOLLAR	NZD	99.55	99.13
SINGAPORE DOLLAR	SGD	114.69	114.31
HONGKONG DOLLAR	HKD	20.11	19.86
KOREAN WON	KRW	0.1341	0.1335
CHINESE YUAN	CNY	22.37	22.06
MALAYSIAN RINGGIT	MYR	37.39	37.22
THAI BAHT	THB	5.18	5.15
U.A.E DIRHAM	AED	42.55	42.39
SAUDI RIYAL	SAR	41.71	41.48
QATAR RIYAL	QAR	42.93	42.76
KUWAITI DINAR	KWD	514.74	511.41

Rates for cash/Currency Notes	
Currency	Buying
USD	157.81
GBP	202.75
EUR	175.11
JPY	1,4149
SAR	42.13
AED	42.98

LIBOR	
Term	Rate
1 Month	1.80488
3 Month	1.92813
6 Month	1.93325

> Please call Treasury Sales Desk (9922 0337, 9922 0438 & 9922 0747) for transactions over US Dollars 5,000 or equivalent amount in other currencies (cumulative basis)

> Above rates are not valid for transactions above USD 5,000 or equivalent amount in other currencies (cumulative basis)

> Unless otherwise specifically stated, the given rates are market indicative and subject to change without prior notice

> NBP captures above foreign exchange rates from sources believed to be reliable. NBP does not accept any liability for consequences that may arise from the usage of these rates

> All FX designated branches must ensure reporting of all export bills falling over due today

> All FX designated branches must ensure that all credits in Nostro accounts have been responded

> All FX designated branches must ensure retention of export proceeds into FC accounts as per SBP guidelines

> For all Chinese Yuan transactions please contact Treasury Sales Desk

\* Currencies listed are NOT available to NBP's customers, please contact treasury sales for more details

**THIS IS A COMPUTER GENERATED RATE SHEET AND DOES NOT REQUIRE ANY SIGNATURE**

Treasury Sales Desk - Head Office: I.I. Chundrigar Road, Karachi  
 Email: fxsales@nbp.com.pk / tmg.fet@nbp.com.pk PABX 99220100 - 50, Exts: 3211, 3212, 3213 & 3214

Additional Director Finance  
 Gov. University of Health Sciences

Director  
 Institute of Biological, Biochemical & Pharmaceutical Sciences (I.B.B.P.S)  
 Dow University of Health Sciences



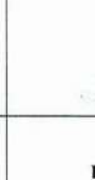

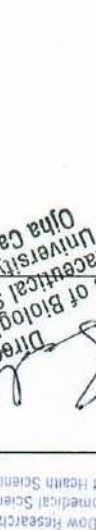
DR. ARIANA ZUMRI  
 Add. Medical Superintendent  
 (Admin)  
 Jinnah Medical & Dental Hospital Karachi

PROF. DR. KARKAR DAWANI  
 Vice-Chancellor  
 Dow University of Health Sciences  
 Karachi



**CERTIFICATE**

This is to certify that the prices are comparable to the market rates in respect of single bid received for the "Procurement of Laboratory Equipment / Instruments" (Ref: No. DUHS/DP/2019/86) in response to NIT No. DUHS/DP/2019/85-88 Dated 18 October, 2019, for which Technical Bids were opened on 5<sup>th</sup> November, 2019 and Financial Bids were opened on 20<sup>th</sup> February, 2020.

1.	<b>Professor Kartar Dawani</b> Pro-Vice Chancellor Dow University of Health Sciences, Karachi <b>(Chairman)</b>	 <b>PROF. DR. KARTAR DAWANI</b> Pro Vice Chancellor Dow University of Health Sciences Karachi
2.	<b>Mr. Muhammad Hanif</b> Additional Director Finance Dow University of Health Sciences, Karachi <b>(Member)</b>	 <b>Muhammad Hanif</b> Additional Director Finance Dow University of Health Sciences Karachi
3.	<b>Dr. Aijaz Zubedi</b> Additional Medical Superintendent (Admin) Dr. Ruth K.M Pfaus, Civil Hospital – Karachi <b>(Member)</b>	 <b>DR. AIJAZ A. ZUBEDI</b> Add: Medical Superintendent (Admin) Dr. Ruth K.M. Pfaus Civil Hospital Karachi
4.	<b>Dr. Shaukat Ali</b> Principal Dow College of Biotechnology / Deputy Director, DRIBBS / Coordinator Dow Institute of Life Sciences Dow University of Health Sciences, Karachi <b>(Co-opted Member)</b>	 <b>DR. SHAUKAT ALI</b> Principal, Dow College of Biotechnology (DCCB) Deputy Director, Dow Research Institute of Biotechnology & Biomedical Sciences (DRIBBS) Dow University of Health Sciences Karachi
5.	<b>Mrs. Sadia Asim</b> Director (I.B.B.P.S) Dow University of Health Sciences <b>(Co-opted Member)</b>	 <b>Director, Biochemical &amp; Pharmaceutical Sciences (I.B.B.P.S) Dow University of Health Sciences Ojha Campus, Karachi</b>